



Revision number: 3

PURCHASING AGENT: BRENDA VELDEVERE

ITEM: FAX MACHINES, CONSUMABLE SUPPLIES AND MAINTENANCE
"ENTIRE STATE COVERAGE"

VENDOR: 35964 B

IKON OFFICE SOLUTIONS
10713 SOUTH JORDAN GATEWAY #200
SOUTH JORDAN, UT. 84095

INTERNET HOMEPAGE:

WWW.IKON.COM

TELEPHONE:

(801) 619-3044

FAX NUMBER:

(801) 619-3184

CONTACT:

JEFF ROBERTS, GOVERNMENT MANAGER

EMAIL ADDRESS:

JefRoberts@IKON.com

BRAND/TRADE NAME:

CANON

PRICE:

SEE ATTACHED PRICE LIST

TERMS:

NET 30

EFFECTIVE DATES:

02/12/2001 THROUGH 02/11/2004

DAYS REQUIRED FOR DELIVERY:

DAYS

PRICE GUARANTEE PERIOD:

1 YEAR

MINIMUM ORDER:

1 UNIT

OTHER CONDITIONS:

THIS IS A TWO (2) YEAR CONTRACT WITH TWO (2)
ONE (1) YEAR RENEWAL OPTIONS AFTER 2/11/2003.

ORIGINATING SOLICITATION:

BV1907 OPENED 1/23/01 AT 2:00 P.M.

REVISION #3: PLEASE NOTE NEW CONTACT PERSON AND CHANGES IN TELEPHONE NUMBER AND EMAIL ADDRESS.

ALSO NOTE THE CANON LASER CLASS 710 HAS REPLACED THE DISCONTINUED CANON 9000L.

PLEASE NOTE THIS IS A MULTIPLE AWARD. USERS MUST REVIEW THE FOLLOWING CONTRACTS FOR PRODUCT AND PRICING COMPARISON BEFORE MAKING PURCHASE DECISION.

MA1281, MURATEC AMERICA (MURATEC)
MA1282, LES OLSON COMPANY (SHARP)
MA1283, IKON (CANON)

CANON LASER CLASS 2050

State Wide Contract #MA1283
Category Three Low Volume
Replaces Canon Laser Fax CFX L4500IF

Key Features

- ✓ Dual access – processes task from memory
- ✓ UHQ VI – Enhances outgoing documents
- ✓ Hyper smoothing – improves quality of incoming documents
- ✓ 256 page memory included
- ✓ Quick on-line transmission
- ✓ 40 page document feeder
- ✓ Consumes up to 50% less toner
- ✓ 3 page/second transmission speed
- ✓ 64 levels of gray
- ✓ 350 sheet paper supply with legal or letter auto selection
- ✓ Secure operation – eliminates “junk” faxes and prevents unauthorized use
- ✓ 124 speed dial locations
- ✓ Laser copying



Equipment Accessories State Contract PD881

<input type="checkbox"/> Canon LASER CLASS 2050	\$ 664.00
<input type="checkbox"/> Cabinet.....	\$ 140.00
<input type="checkbox"/> FX-3 Laser Cartridge.....	\$ 65.00
<input type="checkbox"/> Maintenance after 1 st year.....	\$ 110.00

Maintenance and Supplies State Contract MA1283

<input type="checkbox"/> Free delivery and installation.....	\$ N/C
<input type="checkbox"/> One free year of maintenance.....	\$ N/C

CANON LASER CLASS 710

State Wide Contract #MA1283
Category Six High / Medium Volume
Replaces Canon Laser Class 9000L

Key Features

- ✓ Insta scan approx. 1.1 Sec./Page
- ✓ Print speed 19 pages per minute
- ✓ Canon UHQIII – improves quality of outgoing documents - 1200 dpi
- ✓ Energy Efficient laser engine
- ✓ Quick on-line transmission
- ✓ 600-sheet front (2 x 250) and 100-sheet paper capacity
- ✓ 256 levels of gray
- ✓ 72 one-touch speed dial locations
- ✓ Group dial
- ✓ 128 coded speed dial locations
- ✓ Super fine toner produces excellent gray scale
- ✓ 3-second transmission speed/ per page
- ✓ Full dual access processes task from memory
- ✓ Hyper smoothing – improves quality of incoming documents
- ✓ 512-page memory upgradeable to 1,500 pages
- ✓ 70-page document feeder



Equipment Accessories State Contract MA1283

p	Canon LASER CLASS 710	\$1,254.00
p	Network Kit III.....	\$ 300.00
p	Print Kit III.....	\$ 395.00
p	Dual Line Kit	\$ 515.00
p	Cabinet	\$ 110.00
p	Telephone Handset.....	\$ 28.00

Maintenance and Supplies State Contract MA1283

p	Free delivery and installation	\$	N/C
p	One free cartridge	\$	N/C
p	One free year of maintenance.....	\$	N/C
p	Maintenance after 1 st year	\$	110.00
p	FX7 cartridge (yield 4,500 pages).....	\$	83.00

Jeff Roberts
State Government Manager
(801) 619-3044

The Way Business Gets CommunicatedSM

IKON



SERVICE TECHNICIANS			
COUNTIES	TECHNICIAN'S NAME	LOCATION	PHONE NUMBER
BOX ELDER CACHE RICH WEBER MORGAN	RICK BARFUSS	LOGAN	(801) 753-1320
TOOELE DAVIS SALT LAKE SUMMIT UTAH WASATCH	NANCY LEE	WEST JORDAN	(801) 966-3122
DUCHESNE UINTAH DAGGETT	WAYNE JACKMAN	VERNAL	(801) 231-3300
JUAB MILLARD BEAVER	BLAIR KAY	MONA	(435) 623-1052
SAN PETE SEVIER PIUTE WAYNE	ERIN KUNZ	RICHFIELD	338-4447
CARBON EMERY GRAND SAN JUAN	CORRY MAESTAS	CASTLE DALE	(435) 381-2427
IRON GARFIELD KANE WASHINGTON	DAVE PALMER	ST GEORGE	(435) 673-5388

TRADE-IN FAX WILL BE NEGOTIATED ON A CASE BY CASE BASIS, AT IKON'S OPTION.



FINET COMMODITY CODE(S):

60061000000-FAX MACHINES, PARTS AND SUPPLIES

90634000000-FREIGHT HANDLING; MATERIALS HANDLING

93972000000-MAINTENANCE, FAX MACHINE

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.